Concise and efficient, Real Estate Transactions: Problems, Cases, and Materials can be taught from cover to cover in a 3-credit hour course. Clear explanations combine with straightforward examples in an integrated approach to explaining market and ethical constraints for the transactional real estate lawyer. Detailed text explains basic elements and market factors involved in each area of law. Cases are carefully chosen to illustrate key points of commercial and residential real estate and the way in which problems arise in practice. Ethical and professional responsibility issues are highlighted.

REAL ESTATE TRANSACTIONS: Problems, Cases and Materials, integrates basic legal principles governing real estate transactions with: lawyers’ skills ethics and policy market considerations. The book gives students a solid grounding in actual applications by emphasizing what motivates each party and explaining the practical economics of the transactions. The book features uniform chapter organization: First, textual discussion, diagrams, and other information introduces a topic and provides essential background knowledge. Then, cases, statutes, and other excerpts address legal concepts and r...